

## 1.00 POSITIONS COMPENSATED ON THE MANAGEMENT SALARY SCHEDULE

Management Salary Schedule rates apply to all position classes designated as management in accordance with Chapter 028.7 (Section 3540-354), Division 4 of Title I of the Government Code.

## 2.0 PLACEMENT OF CLASSES ON SALARY GRADES

(Includes all changes adopted by the Board of Education through September 8, 2009)

<u>Salary Grade</u>	<u>Title</u>	<u>Salary Grade</u>	<u>Title</u>
028	Administrator, Balboa Park Program	034	Director, Instructional Facilities Planning Department
020	Administrator, Child Development Center		
024	Administrator, Instructional Operations	036	Director, Leadership Development
030	Administrator, Palomar Program	032	Director, Magnet Schools
026	Audit Manager, Information Systems	034	Director, Office of Audits and Investigations
024	Audit Manager, Operations		
024	Audit Manager, Special Education	032	Director, Physical Education, Health Education, and Interscholastic Athletics
028	Assistant Director, Food Services		
032	Assistant General Counsel	032	Director, Planning and Accountability
032	Assistant General Counsel, Special Education	034	Director, Planning and Asset Management
		036	Director, Professional Development for Administrator Support and Integrated Teams
032	Business Intelligence Coordinator		
045	Chief Curriculum and Staff Development		
044	Chief District Relations Officer	036	Director, Professional Development for Instructional Support
044	Chief Financial Officer		
054	Chief Human Resources Officer	036	Director, Program Improvement School Support
044	Chief Information and Technology Officer		
044	Chief Research and Evaluation Officer	032	Director, Project Management Department
044	Chief Secondary and Elementary School Improvement Officers	034	Director, Resource Development
		032	Director, Research and Reporting
044	Chief, Special Projects Officer	034	Director, School Choice
044	Chief Student Services Officer	034	Director, School to Career
036	Chief, Police Services	034	Director, Special Education
038	Controller	034	Director, Transportation Services Department
038	Deputy General Counsel		
035	Director, Advanced Placement Incentive Program	032	Director, Visual and Performing Arts
		030	District Architect
036	Director, Applications	044	Executive Director, 2008 Capital Improvement Bond Program
032	Director, Assessment Services		
034	Director, Board Services	036	Executive Director, Advanced Studies
036	Director, Budget Operations	038	Executive Director, Auxiliary Services
034	Director, Child Development Programs	050	Executive Director, Collaborative
036	Director, Communications	038	Executive Director, Dropout Prevention
032	Director, Construction	038	Executive Director, Federal and Special Programs
037	Director, Education Technology		
034	Director, English Learner Support	036	Executive Director, Information Technology
036	Director, Facilities Planning and Construction		
		041	Executive Director, Instructional Support Services
036	Director, Financial Operations		
034	Director, Financial Planning	038	Executive Director, Special Education
034	Director, Food Services Department	038	Executive Director, Standards, Assessment, and Accountability
034	Director, Gifted and Talented Education		
032	Director, Government Relations	048	Executive Principal
036	Director, Information Technology and Support Services	042	General Counsel
		034	Human Resources Officer

<u>Salary Grade</u>	<u>Title</u>	<u>Salary Grade</u>	<u>Title</u>
028	Labor Relations Specialist	028	Program Manager, Counseling and Guidance
020	Legal Specialist	026	Program Manager, Dropout Prevention
022	Manager, Certificated Human Resources	024	Program Manager, Early Link School Readiness Program
030	Manager, Charter Schools	028	Program Manager, Gifted and Talented Education
024	Manager, Community Relations	028	Program Manager, Health and Wellness
026	Manager, Contract Services	028	Program Manager, Instructional Media Services
030	Manager, Contracts Compliance	026	Program Manager, JROTC
026	Manager, Custodial Services	028	Program Manager, K-12 Music
026	Manager, Elementary and Secondary Education Act	030	Program Manager, Literacy
026	Manager, Employee Benefits	028	Program Manager, Math
030	Manager, Enrollment Options	028	Program Manager, Mental Health Resource Center
028	Manager, Environmental Health and Safety	028	Program Manager, Monitoring and Accountability
026	Manager, Extended Learning Opportunities	032	Program Manager, Online Learning
026	Manager, Financial Operations	026	Program Manager, Parent Outreach
026	Manager, Financial Planning	026	Program Manager, Placement and Appeal
024	Manager, Fleet Maintenance	024	Program Manager, Pre K Family Literacy
030	Manager, High Schools	028	Program Manager, Program Monitoring
028	Manager, Information Technology	028	Program Manager, Race/Human Relations and Student Advocacy
030	Manager, Insurance and Risk Services	028	Program Manager, School to Career
026	Manager, Interagency Coordinated Services	028	Program Manager, Science
024	Manager, Landscape Services	030	Program Manager, Social Studies
023	Manager, Legislative Affairs-Sacramento	030	Program Manager, Special Education
028	Manager, Maintenance Services	026	Program Manager, Supplemental Educational Services and Extended Day Programs
024	Manager, Material Control	028	Program Manager, Teacher Preparation and Induction
020	Manager, Outreach Program	041	School Improvement Officer
022	Manager, Parent Center	022	School Site Operations Specialist
030	Manager, Payroll	028	Senior Zone Manager
030	Manager, Procurement and Contracts	022	Specialist, Community Relations
028	Manager, Physical Plant Operations Support Services	024	Specialist, Instrumental Music
026	Manager, Resource Development	024	Specialist, Placement and Appeal
024	Manager, School-to-Career	022	Training and Quality Assurance Specialist, Physical Plant Operations
018	Manager, Translation and Community Services	034	Treasurer
026	Manager, Transportation Operations	026	Zone Manager
036	Officer, Strategic Sourcing and Contracts		
022	Operations Specialist		
026	Policy Analyst I		
030	Program Director, Curriculum, Assessment, and Instructional Design		
028	Program Manager, Adult Education		
030	Program Manager, Biliteracy and English Learner Support		
028	Program Manager, City Heights Collaborative, School in the Park		

# Salary grade to be determined in accordance with board approved Classification/Compensation Study Implementation Plan.

**OFF SCHEDULE CLASSES**

Deputy Superintendent  
 General Counsel  
 Interim Superintendent  
 Superintendent

**SALARY GRADE TO BE DETERMINED**

Administrator on Special Assignment  
 Director on Special Assignment  
 Principal on Special Assignment

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0708**

**Effective July 1, 2008**

**MONTHLY SALARY RATES FOR 12-MONTH/248-DAY SCHEDULE (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$4,509.48	\$4,733.44	\$4,966.58	\$5,224.26	\$5,483.49	\$5,758.05	<b>010</b>
<b>011</b>	4,622.22	4,853.34	5,096.00	5,350.80	5,618.33	5,899.25	<b>011</b>
<b>012</b>	4,733.44	4,966.58	5,224.26	5,483.49	5,758.05	6,032.61	<b>012</b>
<b>013</b>	4,853.34	5,096.00	5,350.80	5,618.33	5,899.25	6,166.05	<b>013</b>
<b>014</b>	4,966.58	5,224.26	5,483.49	5,758.05	6,032.61	6,342.44	<b>014</b>
<b>015</b>	5,096.00	5,350.80	5,618.33	5,899.25	6,166.05	6,477.40	<b>015</b>
<b>016</b>	5,224.26	5,483.49	5,758.05	6,032.61	6,342.44	6,652.27	<b>016</b>
<b>017</b>	5,350.80	5,618.33	5,899.25	6,166.05	6,477.40	6,801.06	<b>017</b>
<b>018</b>	5,483.49	5,758.05	6,032.61	6,342.44	6,652.27	6,971.32	<b>018</b>
<b>019</b>	5,618.33	5,899.25	6,166.05	6,477.40	6,801.06	7,152.28	<b>019</b>
<b>020</b>	5,758.05	6,032.61	6,342.44	6,652.27	6,971.32	7,328.69	<b>020</b>
<b>021</b>	5,899.25	6,166.05	6,477.40	6,801.06	7,152.28	7,514.27	<b>021</b>
<b>022</b>	6,032.61	6,342.44	6,652.27	6,971.32	7,328.69	7,689.13	<b>022</b>
<b>023</b>	6,166.05	6,477.40	6,801.06	7,152.28	7,514.27	7,916.16	<b>023</b>
<b>024</b>	6,342.44	6,652.27	6,971.32	7,328.69	7,689.13	8,094.07	<b>024</b>
<b>025</b>	6,477.40	6,801.06	7,152.28	7,514.27	7,916.16	8,319.54	<b>025</b>
<b>026</b>	6,652.27	6,971.32	7,328.69	7,689.13	8,094.07	8,505.15	<b>026</b>
<b>027</b>	6,801.06	7,152.28	7,514.27	7,916.16	8,319.54	8,730.63	<b>027</b>
<b>028</b>	6,971.32	7,328.69	7,689.13	8,094.07	8,505.15	8,956.09	<b>028</b>
<b>029</b>	7,152.28	7,514.27	7,916.16	8,319.54	8,730.63	9,167.76	<b>029</b>
<b>030</b>	7,328.69	7,689.13	8,094.07	8,505.15	8,956.09	9,403.97	<b>030</b>
<b>031</b>	7,514.27	7,916.16	8,319.54	8,730.63	9,167.76	9,620.25	<b>031</b>
<b>032</b>	7,689.13	8,094.07	8,505.15	8,956.09	9,403.97	9,850.31	<b>032</b>
<b>033</b>	7,916.16	8,319.54	8,730.63	9,167.76	9,620.25	10,117.23	<b>033</b>
<b>034</b>	8,094.07	8,505.15	8,956.09	9,403.97	9,850.31	10,390.24	<b>034</b>
<b>035</b>	8,319.54	8,730.63	9,167.76	9,620.25	10,117.23	10,618.79	<b>035</b>
<b>036</b>	8,505.15	8,956.09	9,403.97	9,850.31	10,390.24	10,879.53	<b>036</b>
<b>037</b>	8,730.63	9,167.76	9,620.25	10,117.23	10,618.79	11,149.73	<b>037</b>
<b>038</b>	8,956.09	9,403.97	9,850.31	10,390.24	10,879.53	11,425.58	<b>038</b>
<b>039</b>	9,167.76	9,620.25	10,117.23	10,618.79	11,149.73	11,707.21	<b>039</b>
<b>040</b>	9,403.97	9,850.31	10,390.24	10,879.53	11,425.58	12,008.43	<b>040</b>
<b>041</b>	9,620.25	10,117.23	10,618.79	11,149.73	11,707.21	12,292.57	<b>041</b>
<b>042</b>	9,850.31	10,390.24	10,879.53	11,425.58	12,008.43	12,606.63	<b>042</b>
<b>043</b>	10,117.23	10,618.79	11,149.73	11,707.21	12,292.57	12,907.20	<b>043</b>
<b>044</b>	10,390.24	10,879.53	11,425.58	12,008.43	12,606.63	13,236.96	<b>044</b>
<b>045</b>	10,618.79	11,149.73	11,707.21	12,292.57	12,907.20	13,552.56	<b>045</b>
<b>046</b>	10,879.53	11,425.58	12,008.43	12,606.63	13,236.96	13,898.81	<b>046</b>
<b>047</b>	11,149.73	11,707.21	12,292.57	12,907.20	13,552.56	14,230.18	<b>047</b>
<b>048</b>	11,425.58	12,008.43	12,606.63	13,236.96	13,898.81	14,593.76	<b>048</b>
<b>049</b>	11,707.21	12,292.57	12,907.20	13,552.56	14,230.18	14,941.69	<b>049</b>
<b>050</b>	12,008.43	12,606.63	13,236.96	13,898.81	14,593.76	15,450.00	<b>050</b>

Managers are required to provide a vehicle as a condition of employment. To compensate managers for this expense, rates of pay on this salary schedule include a 1% pay additive. This additive is provided in lieu of reimbursement for the use of a personal car for district business by administrators not provided with a district vehicle.

Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0708**

**Effective July 1, 2008**

**ANNUAL SALARY RATES FOR 12-MONTH MANAGERS**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$54,113.76	\$56,801.28	\$59,598.96	\$62,691.12	\$65,801.88	\$69,096.60	<b>010</b>
<b>011</b>	55,466.64	58,240.08	61,152.00	64,209.60	67,419.96	70,791.00	<b>011</b>
<b>012</b>	56,801.28	59,598.96	62,691.12	65,801.88	69,096.60	72,391.32	<b>012</b>
<b>013</b>	58,240.08	61,152.00	64,209.60	67,419.96	70,791.00	73,992.60	<b>013</b>
<b>014</b>	59,598.96	62,691.12	65,801.88	69,096.60	72,391.32	76,109.28	<b>014</b>
<b>015</b>	61,152.00	64,209.60	67,419.96	70,791.00	73,992.60	77,728.80	<b>015</b>
<b>016</b>	62,691.12	65,801.88	69,096.60	72,391.32	76,109.28	79,827.24	<b>016</b>
<b>017</b>	64,209.60	67,419.96	70,791.00	73,992.60	77,728.80	81,612.72	<b>017</b>
<b>018</b>	65,801.88	69,096.60	72,391.32	76,109.28	79,827.24	83,655.84	<b>018</b>
<b>019</b>	67,419.96	70,791.00	73,992.60	77,728.80	81,612.72	85,827.36	<b>019</b>
<b>020</b>	69,096.60	72,391.32	76,109.28	79,827.24	83,655.84	87,944.28	<b>020</b>
<b>021</b>	70,791.00	73,992.60	77,728.80	81,612.72	85,827.36	90,171.24	<b>021</b>
<b>022</b>	72,391.32	76,109.28	79,827.24	83,655.84	87,944.28	92,269.56	<b>022</b>
<b>023</b>	73,992.60	77,728.80	81,612.72	85,827.36	90,171.24	94,993.92	<b>023</b>
<b>024</b>	76,109.28	79,827.24	83,655.84	87,944.28	92,269.56	97,128.84	<b>024</b>
<b>025</b>	77,728.80	81,612.72	85,827.36	90,171.24	94,993.92	99,834.48	<b>025</b>
<b>026</b>	79,827.24	83,655.84	87,944.28	92,269.56	97,128.84	102,061.80	<b>026</b>
<b>027</b>	81,612.72	85,827.36	90,171.24	94,993.92	99,834.48	104,767.56	<b>027</b>
<b>028</b>	83,655.84	87,944.28	92,269.56	97,128.84	102,061.80	107,473.08	<b>028</b>
<b>029</b>	85,827.36	90,171.24	94,993.92	99,834.48	104,767.56	110,013.12	<b>029</b>
<b>030</b>	87,944.28	92,269.56	97,128.84	102,061.80	107,473.08	112,847.64	<b>030</b>
<b>031</b>	90,171.24	94,993.92	99,834.48	104,767.56	110,013.12	115,443.00	<b>031</b>
<b>032</b>	92,269.56	97,128.84	102,061.80	107,473.08	112,847.64	118,203.72	<b>032</b>
<b>033</b>	94,993.92	99,834.48	104,767.56	110,013.12	115,443.00	121,406.76	<b>033</b>
<b>034</b>	97,128.84	102,061.80	107,473.08	112,847.64	118,203.72	124,682.88	<b>034</b>
<b>035</b>	99,834.48	104,767.56	110,013.12	115,443.00	121,406.76	127,425.48	<b>035</b>
<b>036</b>	102,061.80	107,473.08	112,847.64	118,203.72	124,682.88	130,554.36	<b>036</b>
<b>037</b>	104,767.56	110,013.12	115,443.00	121,406.76	127,425.48	133,796.76	<b>037</b>
<b>038</b>	107,473.08	112,847.64	118,203.72	124,682.88	130,554.36	137,106.96	<b>038</b>
<b>039</b>	110,013.12	115,443.00	121,406.76	127,425.48	133,796.76	140,486.52	<b>039</b>
<b>040</b>	112,847.64	118,203.72	124,682.88	130,554.36	137,106.96	144,101.16	<b>040</b>
<b>041</b>	115,443.00	121,406.76	127,425.48	133,796.76	140,486.52	147,510.84	<b>041</b>
<b>042</b>	118,203.72	124,682.88	130,554.36	137,106.96	144,101.16	151,279.56	<b>042</b>
<b>043</b>	121,406.76	127,425.48	133,796.76	140,486.52	147,510.84	154,886.40	<b>043</b>
<b>044</b>	124,682.88	130,554.36	137,106.96	144,101.16	151,279.56	158,843.52	<b>044</b>
<b>045</b>	127,425.48	133,796.76	140,486.52	147,510.84	154,886.40	162,630.72	<b>045</b>
<b>046</b>	130,554.36	137,106.96	144,101.16	151,279.56	158,843.52	166,785.72	<b>046</b>
<b>047</b>	133,796.76	140,486.52	147,510.84	154,886.40	162,630.72	170,762.16	<b>047</b>
<b>048</b>	137,106.96	144,101.16	151,279.56	158,843.52	166,785.72	175,125.12	<b>048</b>
<b>049</b>	140,486.52	147,510.84	154,886.40	162,630.72	170,762.16	179,300.28	<b>049</b>
<b>050</b>	144,101.16	151,279.56	158,843.52	166,785.72	175,125.12	185,400.00	<b>050</b>

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Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CLASSIFIED MANAGEMENT SALARY PLAN 0711  
MODIFIED WORK YEAR**

**Effective July 1, 2008**

**MONTHLY SALARY RATES FOR 12-MONTH MANAGERS**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$4,405.41	\$4,624.20	\$4,851.96	\$5,103.70	\$5,356.95	\$5,625.17	<b>010</b>
<b>011</b>	4,515.55	4,741.34	4,978.40	5,227.32	5,488.67	5,763.11	<b>011</b>
<b>012</b>	4,624.20	4,851.96	5,103.70	5,356.95	5,625.17	5,893.39	<b>012</b>
<b>013</b>	4,741.34	4,978.40	5,227.32	5,488.67	5,763.11	6,023.75	<b>013</b>
<b>014</b>	4,851.96	5,103.70	5,356.95	5,625.17	5,893.39	6,196.07	<b>014</b>
<b>015</b>	4,978.40	5,227.32	5,488.67	5,763.11	6,023.75	6,327.92	<b>015</b>
<b>016</b>	5,103.70	5,356.95	5,625.17	5,893.39	6,196.07	6,498.75	<b>016</b>
<b>017</b>	5,227.32	5,488.67	5,763.11	6,023.75	6,327.92	6,644.11	<b>017</b>
<b>018</b>	5,356.95	5,625.17	5,893.39	6,196.07	6,498.75	6,810.44	<b>018</b>
<b>019</b>	5,488.67	5,763.11	6,023.75	6,327.92	6,644.11	6,987.22	<b>019</b>
<b>020</b>	5,625.17	5,893.39	6,196.07	6,498.75	6,810.44	7,159.56	<b>020</b>
<b>021</b>	5,763.11	6,023.75	6,327.92	6,644.11	6,987.22	7,340.86	<b>021</b>
<b>022</b>	5,893.39	6,196.07	6,498.75	6,810.44	7,159.56	7,511.69	<b>022</b>
<b>023</b>	6,023.75	6,327.92	6,644.11	6,987.22	7,340.86	7,733.48	<b>023</b>
<b>024</b>	6,196.07	6,498.75	6,810.44	7,159.56	7,511.69	7,907.28	<b>024</b>
<b>025</b>	6,327.92	6,644.11	6,987.22	7,340.86	7,733.48	8,127.55	<b>025</b>
<b>026</b>	6,498.75	6,810.44	7,159.56	7,511.69	7,907.28	8,308.87	<b>026</b>
<b>027</b>	6,644.11	6,987.22	7,340.86	7,733.48	8,127.55	8,529.15	<b>027</b>
<b>028</b>	6,810.44	7,159.56	7,511.69	7,907.28	8,308.87	8,749.41	<b>028</b>
<b>029</b>	6,987.22	7,340.86	7,733.48	8,127.55	8,529.15	8,956.19	<b>029</b>
<b>030</b>	7,159.56	7,511.69	7,907.28	8,308.87	8,749.41	9,186.95	<b>030</b>
<b>031</b>	7,340.86	7,733.48	8,127.55	8,529.15	8,956.19	9,398.24	<b>031</b>
<b>032</b>	7,511.69	7,907.28	8,308.87	8,749.41	9,186.95	9,622.99	<b>032</b>
<b>033</b>	7,733.48	8,127.55	8,529.15	8,956.19	9,398.24	9,883.75	<b>033</b>
<b>034</b>	7,907.28	8,308.87	8,749.41	9,186.95	9,622.99	10,150.46	<b>034</b>
<b>035</b>	8,127.55	8,529.15	8,956.19	9,398.24	9,883.75	10,373.74	<b>035</b>
<b>036</b>	8,308.87	8,749.41	9,186.95	9,622.99	10,150.46	10,628.46	<b>036</b>
<b>037</b>	8,529.15	8,956.19	9,398.24	9,883.75	10,373.74	10,892.42	<b>037</b>
<b>038</b>	8,749.41	9,186.95	9,622.99	10,150.46	10,628.46	11,161.91	<b>038</b>
<b>039</b>	8,956.19	9,398.24	9,883.75	10,373.74	10,892.42	11,437.04	<b>039</b>
<b>040</b>	9,186.95	9,622.99	10,150.46	10,628.46	11,161.91	11,731.31	<b>040</b>
<b>041</b>	9,398.24	9,883.75	10,373.74	10,892.42	11,437.04	12,008.89	<b>041</b>
<b>042</b>	9,622.99	10,150.46	10,628.46	11,161.91	11,731.31	12,315.70	<b>042</b>
<b>043</b>	9,883.75	10,373.74	10,892.42	11,437.04	12,008.89	12,609.34	<b>043</b>
<b>044</b>	10,150.46	10,628.46	11,161.91	11,731.31	12,315.70	12,931.49	<b>044</b>
<b>045</b>	10,373.74	10,892.42	11,437.04	12,008.89	12,609.34	13,239.80	<b>045</b>
<b>046</b>	10,628.46	11,161.91	11,731.31	12,315.70	12,931.49	13,578.06	<b>046</b>
<b>047</b>	10,892.42	11,437.04	12,008.89	12,609.34	13,239.80	13,901.78	<b>047</b>
<b>048</b>	11,161.91	11,731.31	12,315.70	12,931.49	13,578.06	14,256.97	<b>048</b>
<b>049</b>	11,437.04	12,008.89	12,609.34	13,239.80	13,901.78	14,596.88	<b>049</b>
<b>050</b>	11,731.31	12,315.70	12,931.49	13,578.06	14,256.97	15,093.45	<b>050</b>

Managers are required to provide a vehicle as a condition of employment. To compensate managers for this expense, rates of pay on this salary schedule include a 1% pay additive. This additive is provided in lieu of reimbursement for the use of a personal car for district business by administrators not provided with a district vehicle.

Includes 3% 7/1/2007

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CLASSIFIED MANAGEMENT SALARY PLAN 0711  
MODIFIED WORK YEAR**

**Effective July 1, 2008**

**ANNUAL SALARY RATES FOR 12-MONTH MANAGERS**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$52,864.92	\$55,490.40	\$58,223.52	\$61,244.40	\$64,283.40	\$67,502.04	<b>010</b>
<b>011</b>	54,186.60	56,896.08	59,740.80	62,727.84	65,864.04	69,157.32	<b>011</b>
<b>012</b>	55,490.40	58,223.52	61,244.40	64,283.40	67,502.04	70,720.68	<b>012</b>
<b>013</b>	56,896.08	59,740.80	62,727.84	65,864.04	69,157.32	72,285.00	<b>013</b>
<b>014</b>	58,223.52	61,244.40	64,283.40	67,502.04	70,720.68	74,352.84	<b>014</b>
<b>015</b>	59,740.80	62,727.84	65,864.04	69,157.32	72,285.00	75,935.04	<b>015</b>
<b>016</b>	61,244.40	64,283.40	67,502.04	70,720.68	74,352.84	77,985.00	<b>016</b>
<b>017</b>	62,727.84	65,864.04	69,157.32	72,285.00	75,935.04	79,729.32	<b>017</b>
<b>018</b>	64,283.40	67,502.04	70,720.68	74,352.84	77,985.00	81,725.28	<b>018</b>
<b>019</b>	65,864.04	69,157.32	72,285.00	75,935.04	79,729.32	83,846.64	<b>019</b>
<b>020</b>	67,502.04	70,720.68	74,352.84	77,985.00	81,725.28	85,914.72	<b>020</b>
<b>021</b>	69,157.32	72,285.00	75,935.04	79,729.32	83,846.64	88,090.32	<b>021</b>
<b>022</b>	70,720.68	74,352.84	77,985.00	81,725.28	85,914.72	90,140.28	<b>022</b>
<b>023</b>	72,285.00	75,935.04	79,729.32	83,846.64	88,090.32	92,801.76	<b>023</b>
<b>024</b>	74,352.84	77,985.00	81,725.28	85,914.72	90,140.28	94,887.36	<b>024</b>
<b>025</b>	75,935.04	79,729.32	83,846.64	88,090.32	92,801.76	97,530.60	<b>025</b>
<b>026</b>	77,985.00	81,725.28	85,914.72	90,140.28	94,887.36	99,706.44	<b>026</b>
<b>027</b>	79,729.32	83,846.64	88,090.32	92,801.76	97,530.60	102,349.80	<b>027</b>
<b>028</b>	81,725.28	85,914.72	90,140.28	94,887.36	99,706.44	104,992.92	<b>028</b>
<b>029</b>	83,846.64	88,090.32	92,801.76	97,530.60	102,349.80	107,474.28	<b>029</b>
<b>030</b>	85,914.72	90,140.28	94,887.36	99,706.44	104,992.92	110,243.40	<b>030</b>
<b>031</b>	88,090.32	92,801.76	97,530.60	102,349.80	107,474.28	112,778.88	<b>031</b>
<b>032</b>	90,140.28	94,887.36	99,706.44	104,992.92	110,243.40	115,475.88	<b>032</b>
<b>033</b>	92,801.76	97,530.60	102,349.80	107,474.28	112,778.88	118,605.00	<b>033</b>
<b>034</b>	94,887.36	99,706.44	104,992.92	110,243.40	115,475.88	121,805.52	<b>034</b>
<b>035</b>	97,530.60	102,349.80	107,474.28	112,778.88	118,605.00	124,484.88	<b>035</b>
<b>036</b>	99,706.44	104,992.92	110,243.40	115,475.88	121,805.52	127,541.52	<b>036</b>
<b>037</b>	102,349.80	107,474.28	112,778.88	118,605.00	124,484.88	130,709.04	<b>037</b>
<b>038</b>	104,992.92	110,243.40	115,475.88	121,805.52	127,541.52	133,942.92	<b>038</b>
<b>039</b>	107,474.28	112,778.88	118,605.00	124,484.88	130,709.04	137,244.48	<b>039</b>
<b>040</b>	110,243.40	115,475.88	121,805.52	127,541.52	133,942.92	140,775.72	<b>040</b>
<b>041</b>	112,778.88	118,605.00	124,484.88	130,709.04	137,244.48	144,106.68	<b>041</b>
<b>042</b>	115,475.88	121,805.52	127,541.52	133,942.92	140,775.72	147,788.40	<b>042</b>
<b>043</b>	118,605.00	124,484.88	130,709.04	137,244.48	144,106.68	151,312.08	<b>043</b>
<b>044</b>	121,805.52	127,541.52	133,942.92	140,775.72	147,788.40	155,177.88	<b>044</b>
<b>045</b>	124,484.88	130,709.04	137,244.48	144,106.68	151,312.08	158,877.60	<b>045</b>
<b>046</b>	127,541.52	133,942.92	140,775.72	147,788.40	155,177.88	162,936.72	<b>046</b>
<b>047</b>	130,709.04	137,244.48	144,106.68	151,312.08	158,877.60	166,821.36	<b>047</b>
<b>048</b>	133,942.92	140,775.72	147,788.40	155,177.88	162,936.72	171,083.64	<b>048</b>
<b>049</b>	137,244.48	144,106.68	151,312.08	158,877.60	166,821.36	175,162.56	<b>049</b>
<b>050</b>	140,775.72	147,788.40	155,177.88	162,936.72	171,083.64	181,121.40	<b>050</b>

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Includes 3% effective 7/1/2007

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0712  
MODIFIED WORK YEAR**

**Effective July 1, 2008**

**MONTHLY SALARY RATES FOR 11-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$4,041.33	\$4,242.05	\$4,450.92	\$4,681.98	\$4,914.16	\$5,160.21	<b>010</b>
<b>011</b>	4,142.34	4,349.54	4,566.91	4,795.39	5,035.15	5,286.75	<b>011</b>
<b>012</b>	4,242.05	4,450.92	4,681.98	4,914.16	5,160.21	5,406.26	<b>012</b>
<b>013</b>	4,349.54	4,566.91	4,795.39	5,035.15	5,286.75	5,525.95	<b>013</b>
<b>014</b>	4,450.92	4,681.98	4,914.16	5,160.21	5,406.26	5,683.94	<b>014</b>
<b>015</b>	4,566.91	4,795.39	5,035.15	5,286.75	5,525.95	5,804.93	<b>015</b>
<b>016</b>	4,681.98	4,914.16	5,160.21	5,406.26	5,683.94	5,961.63	<b>016</b>
<b>017</b>	4,795.39	5,035.15	5,286.75	5,525.95	5,804.93	6,095.01	<b>017</b>
<b>018</b>	4,914.16	5,160.21	5,406.26	5,683.94	5,961.63	6,247.64	<b>018</b>
<b>019</b>	5,035.15	5,286.75	5,525.95	5,804.93	6,095.01	6,409.70	<b>019</b>
<b>020</b>	5,160.21	5,406.26	5,683.94	5,961.63	6,247.64	6,567.87	<b>020</b>
<b>021</b>	5,286.75	5,525.95	5,804.93	6,095.01	6,409.70	6,734.19	<b>021</b>
<b>022</b>	5,406.26	5,683.94	5,961.63	6,247.64	6,567.87	6,890.88	<b>022</b>
<b>023</b>	5,525.95	5,804.93	6,095.01	6,409.70	6,734.19	7,094.38	<b>023</b>
<b>024</b>	5,683.94	5,961.63	6,247.64	6,567.87	6,890.88	7,253.85	<b>024</b>
<b>025</b>	5,804.93	6,095.01	6,409.70	6,734.19	7,094.38	7,455.87	<b>025</b>
<b>026</b>	5,961.63	6,247.64	6,567.87	6,890.88	7,253.85	7,622.19	<b>026</b>
<b>027</b>	6,095.01	6,409.70	6,734.19	7,094.38	7,455.87	7,824.21	<b>027</b>
<b>028</b>	6,247.64	6,567.87	6,890.88	7,253.85	7,622.19	8,026.41	<b>028</b>
<b>029</b>	6,409.70	6,734.19	7,094.38	7,455.87	7,824.21	8,216.04	<b>029</b>
<b>030</b>	6,567.87	6,890.88	7,253.85	7,622.19	8,026.41	8,427.68	<b>030</b>
<b>031</b>	6,734.19	7,094.38	7,455.87	7,824.21	8,216.04	8,621.56	<b>031</b>
<b>032</b>	6,890.88	7,253.85	7,622.19	8,026.41	8,427.68	8,827.65	<b>032</b>
<b>033</b>	7,094.38	7,455.87	7,824.21	8,216.04	8,621.56	9,066.85	<b>033</b>
<b>034</b>	7,253.85	7,622.19	8,026.41	8,427.68	8,827.65	9,311.61	<b>034</b>
<b>035</b>	7,455.87	7,824.21	8,216.04	8,621.56	9,066.85	9,516.40	<b>035</b>
<b>036</b>	7,622.19	8,026.41	8,427.68	8,827.65	9,311.61	9,750.06	<b>036</b>
<b>037</b>	7,824.21	8,216.04	8,621.56	9,066.85	9,516.40	9,992.22	<b>037</b>
<b>038</b>	8,026.41	8,427.68	8,827.65	9,311.61	9,750.06	10,239.38	<b>038</b>
<b>039</b>	8,216.04	8,621.56	9,066.85	9,516.40	9,992.22	10,491.91	<b>039</b>
<b>040</b>	8,427.68	8,827.65	9,311.61	9,750.06	10,239.38	10,761.82	<b>040</b>
<b>041</b>	8,621.56	9,066.85	9,516.40	9,992.22	10,491.91	11,016.38	<b>041</b>
<b>042</b>	8,827.65	9,311.61	9,750.06	10,239.38	10,761.82	11,297.95	<b>042</b>
<b>043</b>	9,066.85	9,516.40	9,992.22	10,491.91	11,016.38	11,567.31	<b>043</b>
<b>044</b>	9,311.61	9,750.06	10,239.38	10,761.82	11,297.95	11,862.76	<b>044</b>
<b>045</b>	9,516.40	9,992.22	10,491.91	11,016.38	11,567.31	12,145.62	<b>045</b>
<b>046</b>	9,750.06	10,239.38	10,761.82	11,297.95	11,862.76	12,455.87	<b>046</b>
<b>047</b>	9,992.22	10,491.91	11,016.38	11,567.31	12,145.62	12,752.79	<b>047</b>
<b>048</b>	10,239.38	10,761.82	11,297.95	11,862.76	12,455.87	13,078.76	<b>048</b>
<b>049</b>	10,491.91	11,016.38	11,567.31	12,145.62	12,752.79	13,390.49	<b>049</b>
<b>050</b>	10,761.82	11,297.95	11,862.76	12,455.87	13,078.76	13,846.14	<b>050</b>

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Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0712  
MODIFIED WORK YEAR**

**Effective July 1, 2008**

**ANNUAL SALARY RATES FOR 11-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$48,495.90	\$50,904.60	\$53,410.98	\$56,183.76	\$58,969.86	\$61,922.46	<b>010</b>
<b>011</b>	49,708.02	52,194.42	54,802.92	57,544.62	60,421.74	63,440.94	<b>011</b>
<b>012</b>	50,904.60	53,410.98	56,183.76	58,969.86	61,922.46	64,875.06	<b>012</b>
<b>013</b>	52,194.42	54,802.92	57,544.62	60,421.74	63,440.94	66,311.40	<b>013</b>
<b>014</b>	53,410.98	56,183.76	58,969.86	61,922.46	64,875.06	68,207.28	<b>014</b>
<b>015</b>	54,802.92	57,544.62	60,421.74	63,440.94	66,311.40	69,659.16	<b>015</b>
<b>016</b>	56,183.76	58,969.86	61,922.46	64,875.06	68,207.28	71,539.50	<b>016</b>
<b>017</b>	57,544.62	60,421.74	63,440.94	66,311.40	69,659.16	73,140.12	<b>017</b>
<b>018</b>	58,969.86	61,922.46	64,875.06	68,207.28	71,539.50	74,971.62	<b>018</b>
<b>019</b>	60,421.74	63,440.94	66,311.40	69,659.16	73,140.12	76,916.34	<b>019</b>
<b>020</b>	61,922.46	64,875.06	68,207.28	71,539.50	74,971.62	78,814.44	<b>020</b>
<b>021</b>	63,440.94	66,311.40	69,659.16	73,140.12	76,916.34	80,810.22	<b>021</b>
<b>022</b>	64,875.06	68,207.28	71,539.50	74,971.62	78,814.44	82,690.56	<b>022</b>
<b>023</b>	66,311.40	69,659.16	73,140.12	76,916.34	80,810.22	85,132.56	<b>023</b>
<b>024</b>	68,207.28	71,539.50	74,971.62	78,814.44	82,690.56	87,046.20	<b>024</b>
<b>025</b>	69,659.16	73,140.12	76,916.34	80,810.22	85,132.56	89,470.44	<b>025</b>
<b>026</b>	71,539.50	74,971.62	78,814.44	82,690.56	87,046.20	91,466.22	<b>026</b>
<b>027</b>	73,140.12	76,916.34	80,810.22	85,132.56	89,470.44	93,890.46	<b>027</b>
<b>028</b>	74,971.62	78,814.44	82,690.56	87,046.20	91,466.22	96,316.92	<b>028</b>
<b>029</b>	76,916.34	80,810.22	85,132.56	89,470.44	93,890.46	98,592.42	<b>029</b>
<b>030</b>	78,814.44	82,690.56	87,046.20	91,466.22	96,316.92	101,132.10	<b>030</b>
<b>031</b>	80,810.22	85,132.56	89,470.44	93,890.46	98,592.42	103,458.66	<b>031</b>
<b>032</b>	82,690.56	87,046.20	91,466.22	96,316.92	101,132.10	105,931.74	<b>032</b>
<b>033</b>	85,132.56	89,470.44	93,890.46	98,592.42	103,458.66	108,802.20	<b>033</b>
<b>034</b>	87,046.20	91,466.22	96,316.92	101,132.10	105,931.74	111,739.26	<b>034</b>
<b>035</b>	89,470.44	93,890.46	98,592.42	103,458.66	108,802.20	114,196.80	<b>035</b>
<b>036</b>	91,466.22	96,316.92	101,132.10	105,931.74	111,739.26	117,000.66	<b>036</b>
<b>037</b>	93,890.46	98,592.42	103,458.66	108,802.20	114,196.80	119,906.64	<b>037</b>
<b>038</b>	96,316.92	101,132.10	105,931.74	111,739.26	117,000.66	122,872.56	<b>038</b>
<b>039</b>	98,592.42	103,458.66	108,802.20	114,196.80	119,906.64	125,902.86	<b>039</b>
<b>040</b>	101,132.10	105,931.74	111,739.26	117,000.66	122,872.56	129,141.84	<b>040</b>
<b>041</b>	103,458.66	108,802.20	114,196.80	119,906.64	125,902.86	132,196.56	<b>041</b>
<b>042</b>	105,931.74	111,739.26	117,000.66	122,872.56	129,141.84	135,575.40	<b>042</b>
<b>043</b>	108,802.20	114,196.80	119,906.64	125,902.86	132,196.56	138,807.72	<b>043</b>
<b>044</b>	111,739.26	117,000.66	122,872.56	129,141.84	135,575.40	142,353.06	<b>044</b>
<b>045</b>	114,196.80	119,906.64	125,902.86	132,196.56	138,807.72	145,747.44	<b>045</b>
<b>046</b>	117,000.66	122,872.56	129,141.84	135,575.40	142,353.06	149,470.38	<b>046</b>
<b>047</b>	119,906.64	125,902.86	132,196.56	138,807.72	145,747.44	153,033.48	<b>047</b>
<b>048</b>	122,872.56	129,141.84	135,575.40	142,353.06	149,470.38	156,945.12	<b>048</b>
<b>049</b>	125,902.86	132,196.56	138,807.72	145,747.44	153,033.48	160,685.82	<b>049</b>
<b>050</b>	129,141.84	135,575.40	142,353.06	149,470.38	156,945.12	166,153.68	<b>050</b>

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Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0716  
MODIFIED WORK YEAR**

Effective July 1, 2008

**MONTHLY SALARY RATES FOR 10-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$3,404.18	\$3,573.26	\$3,749.19	\$3,943.83	\$4,139.40	\$4,346.66	<b>010</b>
<b>011</b>	3,489.26	3,663.80	3,846.90	4,039.36	4,241.32	4,453.25	<b>011</b>
<b>012</b>	3,573.26	3,749.19	3,943.83	4,139.40	4,346.66	4,553.92	<b>012</b>
<b>013</b>	3,663.80	3,846.90	4,039.36	4,241.32	4,453.25	4,654.74	<b>013</b>
<b>014</b>	3,749.19	3,943.83	4,139.40	4,346.66	4,553.92	4,787.82	<b>014</b>
<b>015</b>	3,846.90	4,039.36	4,241.32	4,453.25	4,654.74	4,889.74	<b>015</b>
<b>016</b>	3,943.83	4,139.40	4,346.66	4,553.92	4,787.82	5,021.73	<b>016</b>
<b>017</b>	4,039.36	4,241.32	4,453.25	4,654.74	4,889.74	5,134.09	<b>017</b>
<b>018</b>	4,139.40	4,346.66	4,553.92	4,787.82	5,021.73	5,262.65	<b>018</b>
<b>019</b>	4,241.32	4,453.25	4,654.74	4,889.74	5,134.09	5,399.16	<b>019</b>
<b>020</b>	4,346.66	4,553.92	4,787.82	5,021.73	5,262.65	5,532.40	<b>020</b>
<b>021</b>	4,453.25	4,654.74	4,889.74	5,134.09	5,399.16	5,672.49	<b>021</b>
<b>022</b>	4,553.92	4,787.82	5,021.73	5,262.65	5,532.40	5,804.48	<b>022</b>
<b>023</b>	4,654.74	4,889.74	5,134.09	5,399.16	5,672.49	5,975.90	<b>023</b>
<b>024</b>	4,787.82	5,021.73	5,262.65	5,532.40	5,804.48	6,110.23	<b>024</b>
<b>025</b>	4,889.74	5,134.09	5,399.16	5,672.49	5,975.90	6,280.40	<b>025</b>
<b>026</b>	5,021.73	5,262.65	5,532.40	5,804.48	6,110.23	6,420.49	<b>026</b>
<b>027</b>	5,134.09	5,399.16	5,672.49	5,975.90	6,280.40	6,590.66	<b>027</b>
<b>028</b>	5,262.65	5,532.40	5,804.48	6,110.23	6,420.49	6,760.99	<b>028</b>
<b>029</b>	5,399.16	5,672.49	5,975.90	6,280.40	6,590.66	6,920.71	<b>029</b>
<b>030</b>	5,532.40	5,804.48	6,110.23	6,420.49	6,760.99	7,098.99	<b>030</b>
<b>031</b>	5,672.49	5,975.90	6,280.40	6,590.66	6,920.71	7,262.30	<b>031</b>
<b>032</b>	5,804.48	6,110.23	6,420.49	6,760.99	7,098.99	7,435.90	<b>032</b>
<b>033</b>	5,975.90	6,280.40	6,590.66	6,920.71	7,262.30	7,637.39	<b>033</b>
<b>034</b>	6,110.23	6,420.49	6,760.99	7,098.99	7,435.90	7,843.56	<b>034</b>
<b>035</b>	6,280.40	6,590.66	6,920.71	7,262.30	7,637.39	8,016.07	<b>035</b>
<b>036</b>	6,420.49	6,760.99	7,098.99	7,435.90	7,843.56	8,212.88	<b>036</b>
<b>037</b>	6,590.66	6,920.71	7,262.30	7,637.39	8,016.07	8,416.87	<b>037</b>
<b>038</b>	6,760.99	7,098.99	7,435.90	7,843.56	8,212.88	8,625.06	<b>038</b>
<b>039</b>	6,920.71	7,262.30	7,637.39	8,016.07	8,416.87	8,837.78	<b>039</b>
<b>040</b>	7,098.99	7,435.90	7,843.56	8,212.88	8,625.06	9,065.14	<b>040</b>
<b>041</b>	7,262.30	7,637.39	8,016.07	8,416.87	8,837.78	9,279.56	<b>041</b>
<b>042</b>	7,435.90	7,843.56	8,212.88	8,625.06	9,065.14	9,516.74	<b>042</b>
<b>043</b>	7,637.39	8,016.07	8,416.87	8,837.78	9,279.56	9,743.64	<b>043</b>
<b>044</b>	7,843.56	8,212.88	8,625.06	9,065.14	9,516.74	9,992.50	<b>044</b>
<b>045</b>	8,016.07	8,416.87	8,837.78	9,279.56	9,743.64	10,230.77	<b>045</b>
<b>046</b>	8,212.88	8,625.06	9,065.14	9,516.74	9,992.50	10,492.10	<b>046</b>
<b>047</b>	8,416.87	8,837.78	9,279.56	9,743.64	10,230.77	10,742.22	<b>047</b>
<b>048</b>	8,625.06	9,065.14	9,516.74	9,992.50	10,492.10	11,016.79	<b>048</b>
<b>049</b>	8,837.78	9,279.56	9,743.64	10,230.77	10,742.22	11,279.37	<b>049</b>
<b>050</b>	9,065.14	9,516.74	9,992.50	10,492.10	11,016.79	11,663.19	<b>050</b>

Managers are required to provide a vehicle as a condition of employment. To compensate managers for this expense, rates of pay on this salary schedule include a 1% pay additive. This additive is provided in lieu of reimbursement for the use of a personal car for district business by administrators not provided with a district vehicle.

Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0716  
MODIFIED WORK YEAR**

**Effective July 1, 2008**

**ANNUAL SALARY RATES FOR 10-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$40,850.15	\$42,879.10	\$44,990.33	\$47,325.96	\$49,672.81	\$52,159.91	<b>010</b>
<b>011</b>	41,871.17	43,965.57	46,162.82	48,472.27	50,895.79	53,438.99	<b>011</b>
<b>012</b>	42,879.10	44,990.33	47,325.96	49,672.81	52,159.91	54,647.01	<b>012</b>
<b>013</b>	43,965.57	46,162.82	48,472.27	50,895.79	53,438.99	55,856.90	<b>013</b>
<b>014</b>	44,990.33	47,325.96	49,672.81	52,159.91	54,647.01	57,453.88	<b>014</b>
<b>015</b>	46,162.82	48,472.27	50,895.79	53,438.99	55,856.90	58,676.86	<b>015</b>
<b>016</b>	47,325.96	49,672.81	52,159.91	54,647.01	57,453.88	60,260.75	<b>016</b>
<b>017</b>	48,472.27	50,895.79	53,438.99	55,856.90	58,676.86	61,609.02	<b>017</b>
<b>018</b>	49,672.81	52,159.91	54,647.01	57,453.88	60,260.75	63,151.77	<b>018</b>
<b>019</b>	50,895.79	53,438.99	55,856.90	58,676.86	61,609.02	64,789.89	<b>019</b>
<b>020</b>	52,159.91	54,647.01	57,453.88	60,260.75	63,151.77	66,388.74	<b>020</b>
<b>021</b>	53,438.99	55,856.90	58,676.86	61,609.02	64,789.89	68,069.87	<b>021</b>
<b>022</b>	54,647.01	57,453.88	60,260.75	63,151.77	66,388.74	69,653.76	<b>022</b>
<b>023</b>	55,856.90	58,676.86	61,609.02	64,789.89	68,069.87	71,710.76	<b>023</b>
<b>024</b>	57,453.88	60,260.75	63,151.77	66,388.74	69,653.76	73,322.70	<b>024</b>
<b>025</b>	58,676.86	61,609.02	64,789.89	68,069.87	71,710.76	75,364.74	<b>025</b>
<b>026</b>	60,260.75	63,151.77	66,388.74	69,653.76	73,322.70	77,045.87	<b>026</b>
<b>027</b>	61,609.02	64,789.89	68,069.87	71,710.76	75,364.74	79,087.91	<b>027</b>
<b>028</b>	63,151.77	66,388.74	69,653.76	73,322.70	77,045.87	81,131.82	<b>028</b>
<b>029</b>	64,789.89	68,069.87	71,710.76	75,364.74	79,087.91	83,048.57	<b>029</b>
<b>030</b>	66,388.74	69,653.76	73,322.70	77,045.87	81,131.82	85,187.85	<b>030</b>
<b>031</b>	68,069.87	71,710.76	75,364.74	79,087.91	83,048.57	87,147.61	<b>031</b>
<b>032</b>	69,653.76	73,322.70	77,045.87	81,131.82	85,187.85	89,230.79	<b>032</b>
<b>033</b>	71,710.76	75,364.74	79,087.91	83,048.57	87,147.61	91,648.70	<b>033</b>
<b>034</b>	73,322.70	77,045.87	81,131.82	85,187.85	89,230.79	94,122.71	<b>034</b>
<b>035</b>	75,364.74	79,087.91	83,048.57	87,147.61	91,648.70	96,192.80	<b>035</b>
<b>036</b>	77,045.87	81,131.82	85,187.85	89,230.79	94,122.71	98,554.61	<b>036</b>
<b>037</b>	79,087.91	83,048.57	87,147.61	91,648.70	96,192.80	101,002.44	<b>037</b>
<b>038</b>	81,131.82	85,187.85	89,230.79	94,122.71	98,554.61	103,500.76	<b>038</b>
<b>039</b>	83,048.57	87,147.61	91,648.70	96,192.80	101,002.44	106,053.31	<b>039</b>
<b>040</b>	85,187.85	89,230.79	94,122.71	98,554.61	103,500.76	108,781.64	<b>040</b>
<b>041</b>	87,147.61	91,648.70	96,192.80	101,002.44	106,053.31	111,354.76	<b>041</b>
<b>042</b>	89,230.79	94,122.71	98,554.61	103,500.76	108,781.64	114,200.90	<b>042</b>
<b>043</b>	91,648.70	96,192.80	101,002.44	106,053.31	111,354.76	116,923.62	<b>043</b>
<b>044</b>	94,122.71	98,554.61	103,500.76	108,781.64	114,200.90	119,910.01	<b>044</b>
<b>045</b>	96,192.80	101,002.44	106,053.31	111,354.76	116,923.62	122,769.24	<b>045</b>
<b>046</b>	98,554.61	103,500.76	108,781.64	114,200.90	119,910.01	125,905.23	<b>046</b>
<b>047</b>	101,002.44	106,053.31	111,354.76	116,923.62	122,769.24	128,906.58	<b>047</b>
<b>048</b>	103,500.76	108,781.64	114,200.90	119,910.01	125,905.23	132,201.52	<b>048</b>
<b>049</b>	106,053.31	111,354.76	116,923.62	122,769.24	128,906.58	135,352.47	<b>049</b>
<b>050</b>	108,781.64	114,200.90	119,910.01	125,905.23	132,201.52	139,958.28	<b>050</b>

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Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0718  
MODIFIED WORK YEAR**

**Effective July 1, 2008**

**MONTHLY SALARY RATES FOR 12-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$4,405.41	\$4,624.20	\$4,851.96	\$5,103.70	\$5,356.95	\$5,625.17	<b>010</b>
<b>011</b>	4,515.55	4,741.34	4,978.40	5,227.32	5,488.67	5,763.11	<b>011</b>
<b>012</b>	4,624.20	4,851.96	5,103.70	5,356.95	5,625.17	5,893.39	<b>012</b>
<b>013</b>	4,741.34	4,978.40	5,227.32	5,488.67	5,763.11	6,023.75	<b>013</b>
<b>014</b>	4,851.96	5,103.70	5,356.95	5,625.17	5,893.39	6,196.07	<b>014</b>
<b>015</b>	4,978.40	5,227.32	5,488.67	5,763.11	6,023.75	6,327.92	<b>015</b>
<b>016</b>	5,103.70	5,356.95	5,625.17	5,893.39	6,196.07	6,498.75	<b>016</b>
<b>017</b>	5,227.32	5,488.67	5,763.11	6,023.75	6,327.92	6,644.11	<b>017</b>
<b>018</b>	5,356.95	5,625.17	5,893.39	6,196.07	6,498.75	6,810.44	<b>018</b>
<b>019</b>	5,488.67	5,763.11	6,023.75	6,327.92	6,644.11	6,987.22	<b>019</b>
<b>020</b>	5,625.17	5,893.39	6,196.07	6,498.75	6,810.44	7,159.56	<b>020</b>
<b>021</b>	5,763.11	6,023.75	6,327.92	6,644.11	6,987.22	7,340.86	<b>021</b>
<b>022</b>	5,893.39	6,196.07	6,498.75	6,810.44	7,159.56	7,511.69	<b>022</b>
<b>023</b>	6,023.75	6,327.92	6,644.11	6,987.22	7,340.86	7,733.48	<b>023</b>
<b>024</b>	6,196.07	6,498.75	6,810.44	7,159.56	7,511.69	7,907.28	<b>024</b>
<b>025</b>	6,327.92	6,644.11	6,987.22	7,340.86	7,733.48	8,127.55	<b>025</b>
<b>026</b>	6,498.75	6,810.44	7,159.56	7,511.69	7,907.28	8,308.87	<b>026</b>
<b>027</b>	6,644.11	6,987.22	7,340.86	7,733.48	8,127.55	8,529.15	<b>027</b>
<b>028</b>	6,810.44	7,159.56	7,511.69	7,907.28	8,308.87	8,749.41	<b>028</b>
<b>029</b>	6,987.22	7,340.86	7,733.48	8,127.55	8,529.15	8,956.19	<b>029</b>
<b>030</b>	7,159.56	7,511.69	7,907.28	8,308.87	8,749.41	9,186.95	<b>030</b>
<b>031</b>	7,340.86	7,733.48	8,127.55	8,529.15	8,956.19	9,398.24	<b>031</b>
<b>032</b>	7,511.69	7,907.28	8,308.87	8,749.41	9,186.95	9,622.99	<b>032</b>
<b>033</b>	7,733.48	8,127.55	8,529.15	8,956.19	9,398.24	9,883.75	<b>033</b>
<b>034</b>	7,907.28	8,308.87	8,749.41	9,186.95	9,622.99	10,150.46	<b>034</b>
<b>035</b>	8,127.55	8,529.15	8,956.19	9,398.24	9,883.75	10,373.74	<b>035</b>
<b>036</b>	8,308.87	8,749.41	9,186.95	9,622.99	10,150.46	10,628.46	<b>036</b>
<b>037</b>	8,529.15	8,956.19	9,398.24	9,883.75	10,373.74	10,892.42	<b>037</b>
<b>038</b>	8,749.41	9,186.95	9,622.99	10,150.46	10,628.46	11,161.91	<b>038</b>
<b>039</b>	8,956.19	9,398.24	9,883.75	10,373.74	10,892.42	11,437.04	<b>039</b>
<b>040</b>	9,186.95	9,622.99	10,150.46	10,628.46	11,161.91	11,731.31	<b>040</b>
<b>041</b>	9,398.24	9,883.75	10,373.74	10,892.42	11,437.04	12,008.89	<b>041</b>
<b>042</b>	9,622.99	10,150.46	10,628.46	11,161.91	11,731.31	12,315.70	<b>042</b>
<b>043</b>	9,883.75	10,373.74	10,892.42	11,437.04	12,008.89	12,609.34	<b>043</b>
<b>044</b>	10,150.46	10,628.46	11,161.91	11,731.31	12,315.70	12,931.49	<b>044</b>
<b>045</b>	10,373.74	10,892.42	11,437.04	12,008.89	12,609.34	13,239.80	<b>045</b>
<b>046</b>	10,628.46	11,161.91	11,731.31	12,315.70	12,931.49	13,578.06	<b>046</b>
<b>047</b>	10,892.42	11,437.04	12,008.89	12,609.34	13,239.80	13,901.78	<b>047</b>
<b>048</b>	11,161.91	11,731.31	12,315.70	12,931.49	13,578.06	14,256.97	<b>048</b>
<b>049</b>	11,437.04	12,008.89	12,609.34	13,239.80	13,901.78	14,596.88	<b>049</b>
<b>050</b>	11,731.31	12,315.70	12,931.49	13,578.06	14,256.97	15,093.45	<b>050</b>

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Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CERTIFICATED MANAGEMENT SALARY PLAN 0718  
MODIFIED WORK YEAR**

**Effective July 1, 2008**

**ANNUAL SALARY RATES FOR 12-MONTH MANAGERS**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$52,864.92	\$55,490.40	\$58,223.52	\$61,244.40	\$64,283.40	\$67,502.04	<b>010</b>
<b>011</b>	54,186.60	56,896.08	59,740.80	62,727.84	65,864.04	69,157.32	<b>011</b>
<b>012</b>	55,490.40	58,223.52	61,244.40	64,283.40	67,502.04	70,720.68	<b>012</b>
<b>013</b>	56,896.08	59,740.80	62,727.84	65,864.04	69,157.32	72,285.00	<b>013</b>
<b>014</b>	58,223.52	61,244.40	64,283.40	67,502.04	70,720.68	74,352.84	<b>014</b>
<b>015</b>	59,740.80	62,727.84	65,864.04	69,157.32	72,285.00	75,935.04	<b>015</b>
<b>016</b>	61,244.40	64,283.40	67,502.04	70,720.68	74,352.84	77,985.00	<b>016</b>
<b>017</b>	62,727.84	65,864.04	69,157.32	72,285.00	75,935.04	79,729.32	<b>017</b>
<b>018</b>	64,283.40	67,502.04	70,720.68	74,352.84	77,985.00	81,725.28	<b>018</b>
<b>019</b>	65,864.04	69,157.32	72,285.00	75,935.04	79,729.32	83,846.64	<b>019</b>
<b>020</b>	67,502.04	70,720.68	74,352.84	77,985.00	81,725.28	85,914.72	<b>020</b>
<b>021</b>	69,157.32	72,285.00	75,935.04	79,729.32	83,846.64	88,090.32	<b>021</b>
<b>022</b>	70,720.68	74,352.84	77,985.00	81,725.28	85,914.72	90,140.28	<b>022</b>
<b>023</b>	72,285.00	75,935.04	79,729.32	83,846.64	88,090.32	92,801.76	<b>023</b>
<b>024</b>	74,352.84	77,985.00	81,725.28	85,914.72	90,140.28	94,887.36	<b>024</b>
<b>025</b>	75,935.04	79,729.32	83,846.64	88,090.32	92,801.76	97,530.60	<b>025</b>
<b>026</b>	77,985.00	81,725.28	85,914.72	90,140.28	94,887.36	99,706.44	<b>026</b>
<b>027</b>	79,729.32	83,846.64	88,090.32	92,801.76	97,530.60	102,349.80	<b>027</b>
<b>028</b>	81,725.28	85,914.72	90,140.28	94,887.36	99,706.44	104,992.92	<b>028</b>
<b>029</b>	83,846.64	88,090.32	92,801.76	97,530.60	102,349.80	107,474.28	<b>029</b>
<b>030</b>	85,914.72	90,140.28	94,887.36	99,706.44	104,992.92	110,243.40	<b>030</b>
<b>031</b>	88,090.32	92,801.76	97,530.60	102,349.80	107,474.28	112,778.88	<b>031</b>
<b>032</b>	90,140.28	94,887.36	99,706.44	104,992.92	110,243.40	115,475.88	<b>032</b>
<b>033</b>	92,801.76	97,530.60	102,349.80	107,474.28	112,778.88	118,605.00	<b>033</b>
<b>034</b>	94,887.36	99,706.44	104,992.92	110,243.40	115,475.88	121,805.52	<b>034</b>
<b>035</b>	97,530.60	102,349.80	107,474.28	112,778.88	118,605.00	124,484.88	<b>035</b>
<b>036</b>	99,706.44	104,992.92	110,243.40	115,475.88	121,805.52	127,541.52	<b>036</b>
<b>037</b>	102,349.80	107,474.28	112,778.88	118,605.00	124,484.88	130,709.04	<b>037</b>
<b>038</b>	104,992.92	110,243.40	115,475.88	121,805.52	127,541.52	133,942.92	<b>038</b>
<b>039</b>	107,474.28	112,778.88	118,605.00	124,484.88	130,709.04	137,244.48	<b>039</b>
<b>040</b>	110,243.40	115,475.88	121,805.52	127,541.52	133,942.92	140,775.72	<b>040</b>
<b>041</b>	112,778.88	118,605.00	124,484.88	130,709.04	137,244.48	144,106.68	<b>041</b>
<b>042</b>	115,475.88	121,805.52	127,541.52	133,942.92	140,775.72	147,788.40	<b>042</b>
<b>043</b>	118,605.00	124,484.88	130,709.04	137,244.48	144,106.68	151,312.08	<b>043</b>
<b>044</b>	121,805.52	127,541.52	133,942.92	140,775.72	147,788.40	155,177.88	<b>044</b>
<b>045</b>	124,484.88	130,709.04	137,244.48	144,106.68	151,312.08	158,877.60	<b>045</b>
<b>046</b>	127,541.52	133,942.92	140,775.72	147,788.40	155,177.88	162,936.72	<b>046</b>
<b>047</b>	130,709.04	137,244.48	144,106.68	151,312.08	158,877.60	166,821.36	<b>047</b>
<b>048</b>	133,942.92	140,775.72	147,788.40	155,177.88	162,936.72	171,083.64	<b>048</b>
<b>049</b>	137,244.48	144,106.68	151,312.08	158,877.60	166,821.36	175,162.56	<b>049</b>
<b>050</b>	140,775.72	147,788.40	155,177.88	162,936.72	171,083.64	181,121.40	<b>050</b>

Managers are required to provide a vehicle as a condition of employment. To compensate managers for this expense, rates of pay on this salary schedule include a 1% pay additive. This additive is provided in lieu of reimbursement for the use of a personal car for district business by administrators not provided with a district vehicle.

Includes 3% effective 7.1.07

**SAN DIEGO UNIFIED SCHOOL DISTRICT**  
**CLASSIFIED MANAGEMENT SALARY PLAN 0720**

Effective July 1, 2008

**MONTHLY SALARY RATES FOR 10-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$3,763.75	\$3,950.68	\$4,145.26	\$4,360.33	\$4,576.69	\$4,805.85	<b>010</b>
<b>011</b>	3,857.85	4,050.75	4,253.28	4,465.95	4,689.23	4,923.70	<b>011</b>
<b>012</b>	3,950.68	4,145.26	4,360.33	4,576.69	4,805.85	5,035.01	<b>012</b>
<b>013</b>	4,050.75	4,253.28	4,465.95	4,689.23	4,923.70	5,146.38	<b>013</b>
<b>014</b>	4,145.26	4,360.33	4,576.69	4,805.85	5,035.01	5,293.60	<b>014</b>
<b>015</b>	4,253.28	4,465.95	4,689.23	4,923.70	5,146.38	5,406.24	<b>015</b>
<b>016</b>	4,360.33	4,576.69	4,805.85	5,035.01	5,293.60	5,552.19	<b>016</b>
<b>017</b>	4,465.95	4,689.23	4,923.70	5,146.38	5,406.24	5,676.38	<b>017</b>
<b>018</b>	4,576.69	4,805.85	5,035.01	5,293.60	5,552.19	5,818.48	<b>018</b>
<b>019</b>	4,689.23	4,923.70	5,146.38	5,406.24	5,676.38	5,969.52	<b>019</b>
<b>020</b>	4,805.85	5,035.01	5,293.60	5,552.19	5,818.48	6,116.76	<b>020</b>
<b>021</b>	4,923.70	5,146.38	5,406.24	5,676.38	5,969.52	6,271.65	<b>021</b>
<b>022</b>	5,035.01	5,293.60	5,552.19	5,818.48	6,116.76	6,417.59	<b>022</b>
<b>023</b>	5,146.38	5,406.24	5,676.38	5,969.52	6,271.65	6,607.08	<b>023</b>
<b>024</b>	5,293.60	5,552.19	5,818.48	6,116.76	6,417.59	6,755.57	<b>024</b>
<b>025</b>	5,406.24	5,676.38	5,969.52	6,271.65	6,607.08	6,943.75	<b>025</b>
<b>026</b>	5,552.19	5,818.48	6,116.76	6,417.59	6,755.57	7,098.67	<b>026</b>
<b>027</b>	5,676.38	5,969.52	6,271.65	6,607.08	6,943.75	7,286.86	<b>027</b>
<b>028</b>	5,818.48	6,116.76	6,417.59	6,755.57	7,098.67	7,475.03	<b>028</b>
<b>029</b>	5,969.52	6,271.65	6,607.08	6,943.75	7,286.86	7,651.70	<b>029</b>
<b>030</b>	6,116.76	6,417.59	6,755.57	7,098.67	7,475.03	7,848.85	<b>030</b>
<b>031</b>	6,271.65	6,607.08	6,943.75	7,286.86	7,651.70	8,029.36	<b>031</b>
<b>032</b>	6,417.59	6,755.57	7,098.67	7,475.03	7,848.85	8,221.38	<b>032</b>
<b>033</b>	6,607.08	6,943.75	7,286.86	7,651.70	8,029.36	8,444.16	<b>033</b>
<b>034</b>	6,755.57	7,098.67	7,475.03	7,848.85	8,221.38	8,672.02	<b>034</b>
<b>035</b>	6,943.75	7,286.86	7,651.70	8,029.36	8,444.16	8,862.78	<b>035</b>
<b>036</b>	7,098.67	7,475.03	7,848.85	8,221.38	8,672.02	9,080.40	<b>036</b>
<b>037</b>	7,286.86	7,651.70	8,029.36	8,444.16	8,862.78	9,305.92	<b>037</b>
<b>038</b>	7,475.03	7,848.85	8,221.38	8,672.02	9,080.40	9,536.15	<b>038</b>
<b>039</b>	7,651.70	8,029.36	8,444.16	8,862.78	9,305.92	9,771.21	<b>039</b>
<b>040</b>	7,848.85	8,221.38	8,672.02	9,080.40	9,536.15	10,022.61	<b>040</b>
<b>041</b>	8,029.36	8,444.16	8,862.78	9,305.92	9,771.21	10,259.77	<b>041</b>
<b>042</b>	8,221.38	8,672.02	9,080.40	9,536.15	10,022.61	10,521.89	<b>042</b>
<b>043</b>	8,444.16	8,862.78	9,305.92	9,771.21	10,259.77	10,772.75	<b>043</b>
<b>044</b>	8,672.02	9,080.40	9,536.15	10,022.61	10,521.89	11,047.98	<b>044</b>
<b>045</b>	8,862.78	9,305.92	9,771.21	10,259.77	10,772.75	11,311.39	<b>045</b>
<b>046</b>	9,080.40	9,536.15	10,022.61	10,521.89	11,047.98	11,600.38	<b>046</b>
<b>047</b>	9,305.92	9,771.21	10,259.77	10,772.75	11,311.39	11,876.96	<b>047</b>
<b>048</b>	9,536.15	10,022.61	10,521.89	11,047.98	11,600.38	12,180.41	<b>048</b>
<b>049</b>	9,771.21	10,259.77	10,772.75	11,311.39	11,876.96	12,470.80	<b>049</b>
<b>050</b>	10,022.61	10,521.89	11,047.98	11,600.38	12,180.41	12,895.06	<b>050</b>

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Includes 3% effective 7/1/2007

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CLASSIFIED MANAGEMENT SALARY PLAN 0720**

**Effective July 1, 2008**

**ANNUAL SALARY RATES FOR 10-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$45,165.00	\$47,408.16	\$49,743.12	\$52,323.96	\$54,920.28	\$57,670.20	<b>010</b>
<b>011</b>	46,294.20	48,609.00	51,039.36	53,591.40	56,270.76	59,084.40	<b>011</b>
<b>012</b>	47,408.16	49,743.12	52,323.96	54,920.28	57,670.20	60,420.12	<b>012</b>
<b>013</b>	48,609.00	51,039.36	53,591.40	56,270.76	59,084.40	61,756.56	<b>013</b>
<b>014</b>	49,743.12	52,323.96	54,920.28	57,670.20	60,420.12	63,523.20	<b>014</b>
<b>015</b>	51,039.36	53,591.40	56,270.76	59,084.40	61,756.56	64,874.88	<b>015</b>
<b>016</b>	52,323.96	54,920.28	57,670.20	60,420.12	63,523.20	66,626.28	<b>016</b>
<b>017</b>	53,591.40	56,270.76	59,084.40	61,756.56	64,874.88	68,116.56	<b>017</b>
<b>018</b>	54,920.28	57,670.20	60,420.12	63,523.20	66,626.28	69,821.76	<b>018</b>
<b>019</b>	56,270.76	59,084.40	61,756.56	64,874.88	68,116.56	71,634.24	<b>019</b>
<b>020</b>	57,670.20	60,420.12	63,523.20	66,626.28	69,821.76	73,401.12	<b>020</b>
<b>021</b>	59,084.40	61,756.56	64,874.88	68,116.56	71,634.24	75,259.80	<b>021</b>
<b>022</b>	60,420.12	63,523.20	66,626.28	69,821.76	73,401.12	77,011.08	<b>022</b>
<b>023</b>	61,756.56	64,874.88	68,116.56	71,634.24	75,259.80	79,284.96	<b>023</b>
<b>024</b>	63,523.20	66,626.28	69,821.76	73,401.12	77,011.08	81,066.84	<b>024</b>
<b>025</b>	64,874.88	68,116.56	71,634.24	75,259.80	79,284.96	83,325.00	<b>025</b>
<b>026</b>	66,626.28	69,821.76	73,401.12	77,011.08	81,066.84	85,184.04	<b>026</b>
<b>027</b>	68,116.56	71,634.24	75,259.80	79,284.96	83,325.00	87,442.32	<b>027</b>
<b>028</b>	69,821.76	73,401.12	77,011.08	81,066.84	85,184.04	89,700.36	<b>028</b>
<b>029</b>	71,634.24	75,259.80	79,284.96	83,325.00	87,442.32	91,820.40	<b>029</b>
<b>030</b>	73,401.12	77,011.08	81,066.84	85,184.04	89,700.36	94,186.20	<b>030</b>
<b>031</b>	75,259.80	79,284.96	83,325.00	87,442.32	91,820.40	96,352.32	<b>031</b>
<b>032</b>	77,011.08	81,066.84	85,184.04	89,700.36	94,186.20	98,656.56	<b>032</b>
<b>033</b>	79,284.96	83,325.00	87,442.32	91,820.40	96,352.32	101,329.92	<b>033</b>
<b>034</b>	81,066.84	85,184.04	89,700.36	94,186.20	98,656.56	104,064.24	<b>034</b>
<b>035</b>	83,325.00	87,442.32	91,820.40	96,352.32	101,329.92	106,353.36	<b>035</b>
<b>036</b>	85,184.04	89,700.36	94,186.20	98,656.56	104,064.24	108,964.80	<b>036</b>
<b>037</b>	87,442.32	91,820.40	96,352.32	101,329.92	106,353.36	111,671.04	<b>037</b>
<b>038</b>	89,700.36	94,186.20	98,656.56	104,064.24	108,964.80	114,433.80	<b>038</b>
<b>039</b>	91,820.40	96,352.32	101,329.92	106,353.36	111,671.04	117,254.52	<b>039</b>
<b>040</b>	94,186.20	98,656.56	104,064.24	108,964.80	114,433.80	120,271.32	<b>040</b>
<b>041</b>	96,352.32	101,329.92	106,353.36	111,671.04	117,254.52	123,117.24	<b>041</b>
<b>042</b>	98,656.56	104,064.24	108,964.80	114,433.80	120,271.32	126,262.68	<b>042</b>
<b>043</b>	101,329.92	106,353.36	111,671.04	117,254.52	123,117.24	129,273.00	<b>043</b>
<b>044</b>	104,064.24	108,964.80	114,433.80	120,271.32	126,262.68	132,575.76	<b>044</b>
<b>045</b>	106,353.36	111,671.04	117,254.52	123,117.24	129,273.00	135,736.68	<b>045</b>
<b>046</b>	108,964.80	114,433.80	120,271.32	126,262.68	132,575.76	139,204.56	<b>046</b>
<b>047</b>	111,671.04	117,254.52	123,117.24	129,273.00	135,736.68	142,523.52	<b>047</b>
<b>048</b>	114,433.80	120,271.32	126,262.68	132,575.76	139,204.56	146,164.92	<b>048</b>
<b>049</b>	117,254.52	123,117.24	129,273.00	135,736.68	142,523.52	149,649.60	<b>049</b>
<b>050</b>	120,271.32	126,262.68	132,575.76	139,204.56	146,164.92	154,740.72	<b>050</b>

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Includes 3% effective 7/1/2007

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CLASSIFIED MANAGEMENT SALARY PLAN 0721**

**Effective July 1, 2008**

**MONTHLY SALARY RATES FOR 11-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$4,145.33	\$4,351.21	\$4,565.52	\$4,802.39	\$5,040.69	\$5,293.08	<b>010</b>
<b>011</b>	4,248.97	4,461.43	4,684.49	4,918.71	5,164.64	5,422.88	<b>011</b>
<b>012</b>	4,351.21	4,565.52	4,802.39	5,040.69	5,293.08	5,545.47	<b>012</b>
<b>013</b>	4,461.43	4,684.49	4,918.71	5,164.64	5,422.88	5,668.13	<b>013</b>
<b>014</b>	4,565.52	4,802.39	5,040.69	5,293.08	5,545.47	5,830.28	<b>014</b>
<b>015</b>	4,684.49	4,918.71	5,164.64	5,422.88	5,668.13	5,954.34	<b>015</b>
<b>016</b>	4,802.39	5,040.69	5,293.08	5,545.47	5,830.28	6,115.09	<b>016</b>
<b>017</b>	4,918.71	5,164.64	5,422.88	5,668.13	5,954.34	6,251.86	<b>017</b>
<b>018</b>	5,040.69	5,293.08	5,545.47	5,830.28	6,115.09	6,408.38	<b>018</b>
<b>019</b>	5,164.64	5,422.88	5,668.13	5,954.34	6,251.86	6,574.72	<b>019</b>
<b>020</b>	5,293.08	5,545.47	5,830.28	6,115.09	6,408.38	6,736.89	<b>020</b>
<b>021</b>	5,422.88	5,668.13	5,954.34	6,251.86	6,574.72	6,907.48	<b>021</b>
<b>022</b>	5,545.47	5,830.28	6,115.09	6,408.38	6,736.89	7,068.22	<b>022</b>
<b>023</b>	5,668.13	5,954.34	6,251.86	6,574.72	6,907.48	7,276.92	<b>023</b>
<b>024</b>	5,830.28	6,115.09	6,408.38	6,736.89	7,068.22	7,440.46	<b>024</b>
<b>025</b>	5,954.34	6,251.86	6,574.72	6,907.48	7,276.92	7,647.72	<b>025</b>
<b>026</b>	6,115.09	6,408.38	6,736.89	7,068.22	7,440.46	7,818.35	<b>026</b>
<b>027</b>	6,251.86	6,574.72	6,907.48	7,276.92	7,647.72	8,025.62	<b>027</b>
<b>028</b>	6,408.38	6,736.89	7,068.22	7,440.46	7,818.35	8,232.87	<b>028</b>
<b>029</b>	6,574.72	6,907.48	7,276.92	7,647.72	8,025.62	8,427.45	<b>029</b>
<b>030</b>	6,736.89	7,068.22	7,440.46	7,818.35	8,232.87	8,644.58	<b>030</b>
<b>031</b>	6,907.48	7,276.92	7,647.72	8,025.62	8,427.45	8,843.40	<b>031</b>
<b>032</b>	7,068.22	7,440.46	7,818.35	8,232.87	8,644.58	9,054.88	<b>032</b>
<b>033</b>	7,276.92	7,647.72	8,025.62	8,427.45	8,843.40	9,300.25	<b>033</b>
<b>034</b>	7,440.46	7,818.35	8,232.87	8,644.58	9,054.88	9,551.21	<b>034</b>
<b>035</b>	7,647.72	8,025.62	8,427.45	8,843.40	9,300.25	9,761.31	<b>035</b>
<b>036</b>	7,818.35	8,232.87	8,644.58	9,054.88	9,551.21	10,000.99	<b>036</b>
<b>037</b>	8,025.62	8,427.45	8,843.40	9,300.25	9,761.31	10,249.37	<b>037</b>
<b>038</b>	8,232.87	8,644.58	9,054.88	9,551.21	10,000.99	10,502.95	<b>038</b>
<b>039</b>	8,427.45	8,843.40	9,300.25	9,761.31	10,249.37	10,761.83	<b>039</b>
<b>040</b>	8,644.58	9,054.88	9,551.21	10,000.99	10,502.95	11,038.73	<b>040</b>
<b>041</b>	8,843.40	9,300.25	9,761.31	10,249.37	10,761.83	11,299.93	<b>041</b>
<b>042</b>	9,054.88	9,551.21	10,000.99	10,502.95	11,038.73	11,588.63	<b>042</b>
<b>043</b>	9,300.25	9,761.31	10,249.37	10,761.83	11,299.93	11,864.92	<b>043</b>
<b>044</b>	9,551.21	10,000.99	10,502.95	11,038.73	11,588.63	12,168.05	<b>044</b>
<b>045</b>	9,761.31	10,249.37	10,761.83	11,299.93	11,864.92	12,458.17	<b>045</b>
<b>046</b>	10,000.99	10,502.95	11,038.73	11,588.63	12,168.05	12,776.46	<b>046</b>
<b>047</b>	10,249.37	10,761.83	11,299.93	11,864.92	12,458.17	13,081.07	<b>047</b>
<b>048</b>	10,502.95	11,038.73	11,588.63	12,168.05	12,776.46	13,415.29	<b>048</b>
<b>049</b>	10,761.83	11,299.93	11,864.92	12,458.17	13,081.07	13,735.13	<b>049</b>
<b>050</b>	11,038.73	11,588.63	12,168.05	12,776.46	13,415.29	14,202.39	<b>050</b>

Managers are required to provide a vehicle as a condition of employment. To compensate managers for this expense, rates of pay on this salary schedule include a 1% pay additive. This additive is provided in lieu of reimbursement for the use of a personal car for district business by administrators not provided with a district vehicle.

Includes 3% effective 7/1/2007

**SAN DIEGO UNIFIED SCHOOL DISTRICT**

**CLASSIFIED MANAGEMENT SALARY PLAN 0721**

**Effective July 1, 2008**

**ANNUAL SALARY RATES FOR 11-MONTH MANAGERS (12 PAY)**

Salary Grade	STEPS						Salary Grade
	01	02	03	04	05	06	
<b>010</b>	\$49,743.96	\$52,214.52	\$54,786.24	\$57,628.68	\$60,488.28	\$63,516.96	<b>010</b>
<b>011</b>	50,987.64	53,537.16	56,213.88	59,024.52	61,975.68	65,074.56	<b>011</b>
<b>012</b>	52,214.52	54,786.24	57,628.68	60,488.28	63,516.96	66,545.64	<b>012</b>
<b>013</b>	53,537.16	56,213.88	59,024.52	61,975.68	65,074.56	68,017.56	<b>013</b>
<b>014</b>	54,786.24	57,628.68	60,488.28	63,516.96	66,545.64	69,963.36	<b>014</b>
<b>015</b>	56,213.88	59,024.52	61,975.68	65,074.56	68,017.56	71,452.08	<b>015</b>
<b>016</b>	57,628.68	60,488.28	63,516.96	66,545.64	69,963.36	73,381.08	<b>016</b>
<b>017</b>	59,024.52	61,975.68	65,074.56	68,017.56	71,452.08	75,022.32	<b>017</b>
<b>018</b>	60,488.28	63,516.96	66,545.64	69,963.36	73,381.08	76,900.56	<b>018</b>
<b>019</b>	61,975.68	65,074.56	68,017.56	71,452.08	75,022.32	78,896.64	<b>019</b>
<b>020</b>	63,516.96	66,545.64	69,963.36	73,381.08	76,900.56	80,842.68	<b>020</b>
<b>021</b>	65,074.56	68,017.56	71,452.08	75,022.32	78,896.64	82,889.76	<b>021</b>
<b>022</b>	66,545.64	69,963.36	73,381.08	76,900.56	80,842.68	84,818.64	<b>022</b>
<b>023</b>	68,017.56	71,452.08	75,022.32	78,896.64	82,889.76	87,323.04	<b>023</b>
<b>024</b>	69,963.36	73,381.08	76,900.56	80,842.68	84,818.64	89,285.52	<b>024</b>
<b>025</b>	71,452.08	75,022.32	78,896.64	82,889.76	87,323.04	91,772.64	<b>025</b>
<b>026</b>	73,381.08	76,900.56	80,842.68	84,818.64	89,285.52	93,820.20	<b>026</b>
<b>027</b>	75,022.32	78,896.64	82,889.76	87,323.04	91,772.64	96,307.44	<b>027</b>
<b>028</b>	76,900.56	80,842.68	84,818.64	89,285.52	93,820.20	98,794.44	<b>028</b>
<b>029</b>	78,896.64	82,889.76	87,323.04	91,772.64	96,307.44	101,129.40	<b>029</b>
<b>030</b>	80,842.68	84,818.64	89,285.52	93,820.20	98,794.44	103,734.96	<b>030</b>
<b>031</b>	82,889.76	87,323.04	91,772.64	96,307.44	101,129.40	106,120.80	<b>031</b>
<b>032</b>	84,818.64	89,285.52	93,820.20	98,794.44	103,734.96	108,658.56	<b>032</b>
<b>033</b>	87,323.04	91,772.64	96,307.44	101,129.40	106,120.80	111,603.00	<b>033</b>
<b>034</b>	89,285.52	93,820.20	98,794.44	103,734.96	108,658.56	114,614.52	<b>034</b>
<b>035</b>	91,772.64	96,307.44	101,129.40	106,120.80	111,603.00	117,135.72	<b>035</b>
<b>036</b>	93,820.20	98,794.44	103,734.96	108,658.56	114,614.52	120,011.88	<b>036</b>
<b>037</b>	96,307.44	101,129.40	106,120.80	111,603.00	117,135.72	122,992.44	<b>037</b>
<b>038</b>	98,794.44	103,734.96	108,658.56	114,614.52	120,011.88	126,035.40	<b>038</b>
<b>039</b>	101,129.40	106,120.80	111,603.00	117,135.72	122,992.44	129,141.96	<b>039</b>
<b>040</b>	103,734.96	108,658.56	114,614.52	120,011.88	126,035.40	132,464.76	<b>040</b>
<b>041</b>	106,120.80	111,603.00	117,135.72	122,992.44	129,141.96	135,599.16	<b>041</b>
<b>042</b>	108,658.56	114,614.52	120,011.88	126,035.40	132,464.76	139,063.56	<b>042</b>
<b>043</b>	111,603.00	117,135.72	122,992.44	129,141.96	135,599.16	142,379.04	<b>043</b>
<b>044</b>	114,614.52	120,011.88	126,035.40	132,464.76	139,063.56	146,016.60	<b>044</b>
<b>045</b>	117,135.72	122,992.44	129,141.96	135,599.16	142,379.04	149,498.04	<b>045</b>
<b>046</b>	120,011.88	126,035.40	132,464.76	139,063.56	146,016.60	153,317.52	<b>046</b>
<b>047</b>	122,992.44	129,141.96	135,599.16	142,379.04	149,498.04	156,972.84	<b>047</b>
<b>048</b>	126,035.40	132,464.76	139,063.56	146,016.60	153,317.52	160,983.48	<b>048</b>
<b>049</b>	129,141.96	135,599.16	142,379.04	149,498.04	156,972.84	164,821.56	<b>049</b>
<b>050</b>	132,464.76	139,063.56	146,016.60	153,317.52	160,983.48	170,428.68	<b>050</b>

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